Annual Status Report on Small Business Enterprise (SBE) & Workforce Programs
(July 2021 – June 2022)

Presentation Overview
- Program Overview
- SBE Performance
- Workforce Performance

OCII Commission
September 20, 2022
OCII SBE Program

SBE Program Objectives and Benefits:

• SBE Policy: overall SBE participation goals of 50%
• Good faith efforts to ensure SBEs have an opportunity to compete for and participate in Agency-assisted contracts
  • Breaking out scopes and unbundling contracts
  • Teaming and partnering
  • Required prebid and preproposal meetings
• First Consideration to Project Area SBEs followed by San Francisco based SBEs
OCII SBE Program

SBE Definition:

- Ownership and control
- License
- Size determined by 5-year average annual gross receipts:

<table>
<thead>
<tr>
<th>Industry</th>
<th>OCII SBE Size Standard</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction Contractors</td>
<td>$24,000,000</td>
</tr>
<tr>
<td>Specialty Construction Contractors</td>
<td>$14,000,000</td>
</tr>
<tr>
<td>Suppliers (goods/materials/equipment and general services)</td>
<td>$12,000,000</td>
</tr>
<tr>
<td>Professional Services</td>
<td>$5,000,000</td>
</tr>
<tr>
<td>Trucking</td>
<td>$5,000,000</td>
</tr>
</tbody>
</table>

- Conforms to City and County of San Francisco Micro and Small Local Business Enterprise (LBE) Program
OCII SBE Performance
Twelve Months Activity
(July 2021- June 2022)

Summary by Work Type

<table>
<thead>
<tr>
<th>FY 2022 Summary</th>
<th>Total Dollars (Millions)</th>
<th>SBE Dollars (Millions)</th>
<th>SBE % of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Services</td>
<td>$20.9</td>
<td>$17.5</td>
<td>83.5%</td>
</tr>
<tr>
<td>Construction and Supplies</td>
<td>$115.9</td>
<td>$64.3</td>
<td>55.5%</td>
</tr>
<tr>
<td>Total</td>
<td>$136.8</td>
<td>$81.8</td>
<td>59.8%</td>
</tr>
</tbody>
</table>
OCII SBE Performance

Annual SBE Percentages for Fiscal Years 2016 through 2022
## Awards and Commitments by Minority and Gender Status

**Twelve Months Activity**

*(July 2021 – June 2022)*

<table>
<thead>
<tr>
<th>FY 2022 Summary</th>
<th>MBE $ (Millions)</th>
<th>WMBE $ (Millions)</th>
<th>WBE $ (Millions)</th>
<th>Total M/WBE $ (Millions)</th>
<th>MBE %</th>
<th>WMBE %</th>
<th>WBE%</th>
<th>TOTAL M/WBE %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Services</td>
<td>$2.8</td>
<td>$1.9</td>
<td>$9.2</td>
<td>$13.9</td>
<td>13.3%</td>
<td>8.9%</td>
<td>44.0%</td>
<td>66.2%</td>
</tr>
<tr>
<td>Construction and Supplies</td>
<td>$30.1</td>
<td>$1.5</td>
<td>$1.7</td>
<td>$33.3</td>
<td>26.0%</td>
<td>1.3%</td>
<td>1.4%</td>
<td>28.7%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$32.9</strong></td>
<td><strong>$3.4</strong></td>
<td><strong>$10.9</strong></td>
<td><strong>$47.2</strong></td>
<td><strong>24.0%</strong></td>
<td><strong>2.5%</strong></td>
<td><strong>7.9%</strong></td>
<td><strong>34.4%</strong></td>
</tr>
</tbody>
</table>
Outreach

- Direct Notifications to SBEs/LBEs/MBEs/WBEs
- Advertisements in general and SBE-focused media
- Postings on OCII and the City’s City Partner Procurement websites
- Pre-bid or pre-proposal meetings with developers and contractors
- CMD Certification & Contractor Development Program referrals
- On-going dialogue:
  - National Association of Minority Contractors
  - Clark Construction Strategic Partnership Program
  - Bayview Renaissance Entrepreneur Center
  - Contractor Assistance Program (CAP) Tyche Business Solutions
  - Non-Profit Housing Association of Northern California (NPH)
Workforce Program

Program Overview

- Good faith effort to employ San Francisco residents to perform 50% of total work hours
  - Contract-by-contract basis
- First Consideration given to residents of Project Areas
- CityBuild administers OCII's workforce program: referral of SF residents and day-to-day compliance
- Compliance measures:
  - Mandatory workforce kick-off meetings with Developers and GCs
  - Prior to start, preconstruction meetings with each subcontractor
  - Worker request forms and referral/hiring process
  - Weekly certified payroll reporting
  - Monthly compliance reports to Developers and Contractors
### Construction Workforce Comparison
#### FY 2019- FY 2022

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<thead>
<tr>
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<tbody>
<tr>
<td>Local Hours</td>
<td>60,415</td>
<td>151,817</td>
<td>391,756</td>
<td>781,270</td>
</tr>
<tr>
<td>Total Hours</td>
<td>232,761</td>
<td>920,965</td>
<td>2,497,610</td>
<td>5,331,178</td>
</tr>
<tr>
<td>SF % of Total Hours</td>
<td>26.0%</td>
<td>16.5%</td>
<td>15.7%</td>
<td>14.7%</td>
</tr>
</tbody>
</table>

+9.5% Improvement over FY2021
Workforce Development

• CityBuild continues to expand their academy to address demand, efforts include:
  • Working closely with SFUSD, private industry, and Community Based Organizations for outreach and recruitment
  • Completion of CityBuild Academy Cycle 35 and 36 during FY 2022, achieving:
    • 71 Graduates with 61 Graduates hired locally (86%)
  • Completion of Three Special Training Programs during FY2022: Mission Rock All Women’s Cohort, UCSF Special Training (two cohorts) achieving:
    • 29 Pre-Apprenticeship graduates, 27 Placements (93%)
• 44M in OEWD Workforce Grants invested across diverse industries in FY 2022
In August 2022, OCII completed the 7th cycle of the OCII Architecture and Engineering Trainee Hiring Program which matches local students with career-training opportunities at Design firms on OCII Projects. The program operates in collaboration with:

- Japanese Community Youth Center
- Office of Economic and Workforce Development
- Mayor’s Opportunities for All Initiative

To date the program has created nearly:

- 67 student-positions across over 30 design firms including Gensler, Mithun, and KPFF, with many positions leading to long term and permanent employment.

This year the program achieved 12 summer placements, which is the most robust class since 2019, after the onset of the COVID-19 pandemic.