Annual Status Report on Small Business Enterprise (SBE) & Workforce Programs
July 1, 2022 – June 30, 2023 (FY 22-23)

Presentation Overview
- Program Overview
- SBE Performance
- Workforce Performance

OCII Commission
October 3, 2023
OCII SBE Program

SBE Program Objectives and Benefits:

• SBE Policy: overall SBE participation goals of 50%

• First Consideration to Project Area SBEs (94124, 94134, 94107) followed by San Francisco based SBEs

• Good faith efforts to ensure SBEs have an opportunity to compete for and participate in Agency-assisted contracts
  • Breaking out scopes and unbundling contracts
  • Teaming and partnering
  • Required prebid and preproposal meetings
OCII SBE Program

SBE Definition

• Ownership and control
• License
• Size determined by 5-year average annual gross receipts:

<table>
<thead>
<tr>
<th>Industry</th>
<th>OCII SBE Size Standard</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction Contractors</td>
<td>$24,000,000</td>
</tr>
<tr>
<td>Specialty Construction Contractors</td>
<td>$14,000,000</td>
</tr>
<tr>
<td>Suppliers (goods/materials/equipment and general services)</td>
<td>$12,000,000</td>
</tr>
<tr>
<td>Professional Services</td>
<td>$5,000,000</td>
</tr>
<tr>
<td>Trucking</td>
<td>$5,000,000</td>
</tr>
</tbody>
</table>

• Conforms to City and County of San Francisco Micro and Small Local Business Enterprise (LBE) Program
OCII SBE Performance
Twelve Months Activity
(FY 22-23)

Summary by Work Type

<table>
<thead>
<tr>
<th>FY 22-23 Summary</th>
<th>Total Dollars (Millions)</th>
<th>SBE Dollars (Millions)</th>
<th>SBE % of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Services</td>
<td>$8.0</td>
<td>$7.2</td>
<td>90.7%</td>
</tr>
<tr>
<td>Construction and Supplies</td>
<td>$153.5</td>
<td>$74.0</td>
<td>48.2%</td>
</tr>
<tr>
<td>Total</td>
<td>$161.5</td>
<td>$81.2</td>
<td>50.3%</td>
</tr>
</tbody>
</table>
OCII SBE Performance

Annual SBE Percentages for FY 16-17 through FY 22-23

SBE Percentage of Total Dollars

- **Professional Services**
  - FY 16-17: 26.5%
  - FY 17-18: 19.9%
  - FY 18-19: 28.0%
  - FY 19-20: 74.3%
  - FY 20-21: 87.6%
  - FY 21-22: 66.1%
  - FY 22-23: 57.9%

- **Construction and Supplies**
  - FY 16-17: 55.5%
  - FY 17-18: 41.7%
  - FY 18-19: 28.0%
  - FY 19-20: 74.6%
  - FY 20-21: 84.6%
  - FY 21-22: 83.5%
  - FY 22-23: 90.7%

Impact of Type I Construction

- FY 16-17: 26.5%
- FY 17-18: 19.9%
- FY 18-19: 28.0%
- FY 19-20: 74.3%
- FY 20-21: 87.6%
- FY 21-22: 66.1%
- FY 22-23: 57.9%
## Awards and Commitments by Minority and Gender Status
### Twelve Months Activity (FY 22-23)

<table>
<thead>
<tr>
<th>FY 22-23 Summary</th>
<th>MBE (Millions)</th>
<th>WMBE (Millions)</th>
<th>WBE (Millions)</th>
<th>Total M/WBE (Millions)</th>
<th>MBE %</th>
<th>WMBE%</th>
<th>WBE%</th>
<th>TOTAL M/WBE%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Services</td>
<td>$2.0</td>
<td>$1.8</td>
<td>$2.8</td>
<td>$6.6</td>
<td>24.4%</td>
<td>22.1%</td>
<td>35.4%</td>
<td>81.9%</td>
</tr>
<tr>
<td>Construction and Supplies</td>
<td>$51.2</td>
<td>$2.4</td>
<td>$2.2</td>
<td>$55.8</td>
<td>33.3%</td>
<td>1.6%</td>
<td>1.4%</td>
<td>36.3%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$53.1</strong></td>
<td><strong>$4.2</strong></td>
<td><strong>$5.0</strong></td>
<td><strong>$62.4</strong></td>
<td><strong>32.9%</strong></td>
<td><strong>2.6%</strong></td>
<td><strong>3.1%</strong></td>
<td><strong>38.6%</strong></td>
</tr>
</tbody>
</table>
Outreach

• Direct Notifications to SBEs/LBEs/MBEs/WBEs
• Advertisements in general and SBE-focused media
• Postings on OCII and the City’s City Partner Procurement websites
• Pre-bid or pre-proposal meetings with developers and contractors
• CMD Certification & Contractor Development Program referrals
• On-going dialogue:
  • National Association of Minority Contractors
  • Clark Construction Strategic Partnership Program
  • Bayview Renaissance Entrepreneur Center
  • Contractor Assistance Program (CAP) Tyche Business Solutions
Workforce Program

Program Overview

• Good faith effort to employ San Francisco residents to perform 50% of total work hours on a contract-by-contract basis

• First Consideration given to residents of Project Areas

• CityBuild administers OCII's workforce program including referral of SF residents and day-to-day compliance

• Compliance measures:
  • Mandatory workforce kick-off meetings with Developers and GCs
  • Prior to start, preconstruction meetings with each subcontractor
  • Worker request forms and referral/hiring process
  • Weekly certified payroll reporting
  • Workforce compliance reports to Developers and Contractors
### Construction Workforce Comparison
**FY 19-20 - FY 22-23**

<table>
<thead>
<tr>
<th>Fiscal Year Comparison</th>
<th>FY 22-23</th>
<th>FY 21-22</th>
<th>FY 20-21</th>
<th>FY 19-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Hours</td>
<td>62,987</td>
<td>60,415</td>
<td>151,817</td>
<td>391,756</td>
</tr>
<tr>
<td>Total Hours</td>
<td>274,883</td>
<td>232,761</td>
<td>920,965</td>
<td>2,497,610</td>
</tr>
<tr>
<td>SF % of Total Hours</td>
<td>22.9%</td>
<td>26.0%</td>
<td>16.5%</td>
<td>15.7%</td>
</tr>
</tbody>
</table>

-3.1% Decline from FY 21-22
Workforce Development Measures

CityBuild continues to expand their academy to address demand, efforts include:

• Working closely with SFUSD, private industry, and Community Based Organizations for outreach and recruitment

• Completion of CityBuild Academy Cycle 37 and 38, achieving:
  • 77 Graduates with 67 Graduates hired locally (87%)

• Completion of India Basin Cohort 1 and Cohort 2 (Specialized Trainings) in partnership with Recreation and Parks Department, A. Philip Randolph Institute (APRI), the Laborers Trading Center and OEWD achieving:
  • 16 Pre-Apprenticeship graduates, 10 Placements (63%)

• Completion of CAPSA Cycles 26 and 27 achieving:
  • 26 administrative graduates and qualified jobseekers within the industry.

• Ongoing commitment to specialized training cohorts outside of the regular CityBuild Academy cycles in an effort to employ targeted populations and fuel local economic recovery.
In August 2023, OCII completed the 8th cycle of the OCII Architecture and Engineering Trainee Hiring Program which matches local students with career-training opportunities at Design firms on OCII Projects. The program operates in collaboration with:

- Japanese Community Youth Center
- Office of Economic and Workforce Development (OEWD),
- Mayor’s Opportunities for All Initiative (OFA).

To date the program has created nearly:
- 79 student-positions across 41 firms, demonstrating a crucial pipeline for SF students seeking careers in design.

In 2022 the program achieved 11 placements over 10 firms representing opportunities in architecture, engineering and construction management.
Annual Status Report on Small Business Enterprise & Workforce Programs

Questions/Comments
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• Wait for your line to be unmuted
• You will have 3 minutes to provide a comment