



Annual Status Report on Small Business Enterprise (SBE) & Workforce Programs July 1, 2022 – June 30, 2023 (FY 22-23)

Presentation Overview

- Program Overview
- SBE Performance
- Workforce Performance

OCII Commission

October 3, 2023

OCII SBE Program

SBE Program Objectives and Benefits:

- SBE Policy: overall SBE participation goals of 50%
- First Consideration to Project Area SBEs(94124, 94134, 94107) followed by San Francisco based SBEs
- Good faith efforts to ensure SBEs have an opportunity to compete for and participate in Agency-assisted contracts
 - Breaking out scopes and unbundling contracts
 - Teaming and partnering
 - Required prebid and preproposal meetings

OCII SBE Program

SBE Definition

- Ownership and control
- License
- Size determined by 5-year average annual gross receipts:

Industry	OCII SBE Size Standard
Construction Contractors	\$24,000,000
Specialty Construction Contractors	\$14,000,000
Suppliers (goods/materials/ equipment and general services)	\$12,000,000
Professional Services	\$5,000,000
Trucking	\$5,000,000

- Conforms to City and County of San Francisco Micro and Small Local Business Enterprise (LBE) Program

OCII SBE Performance

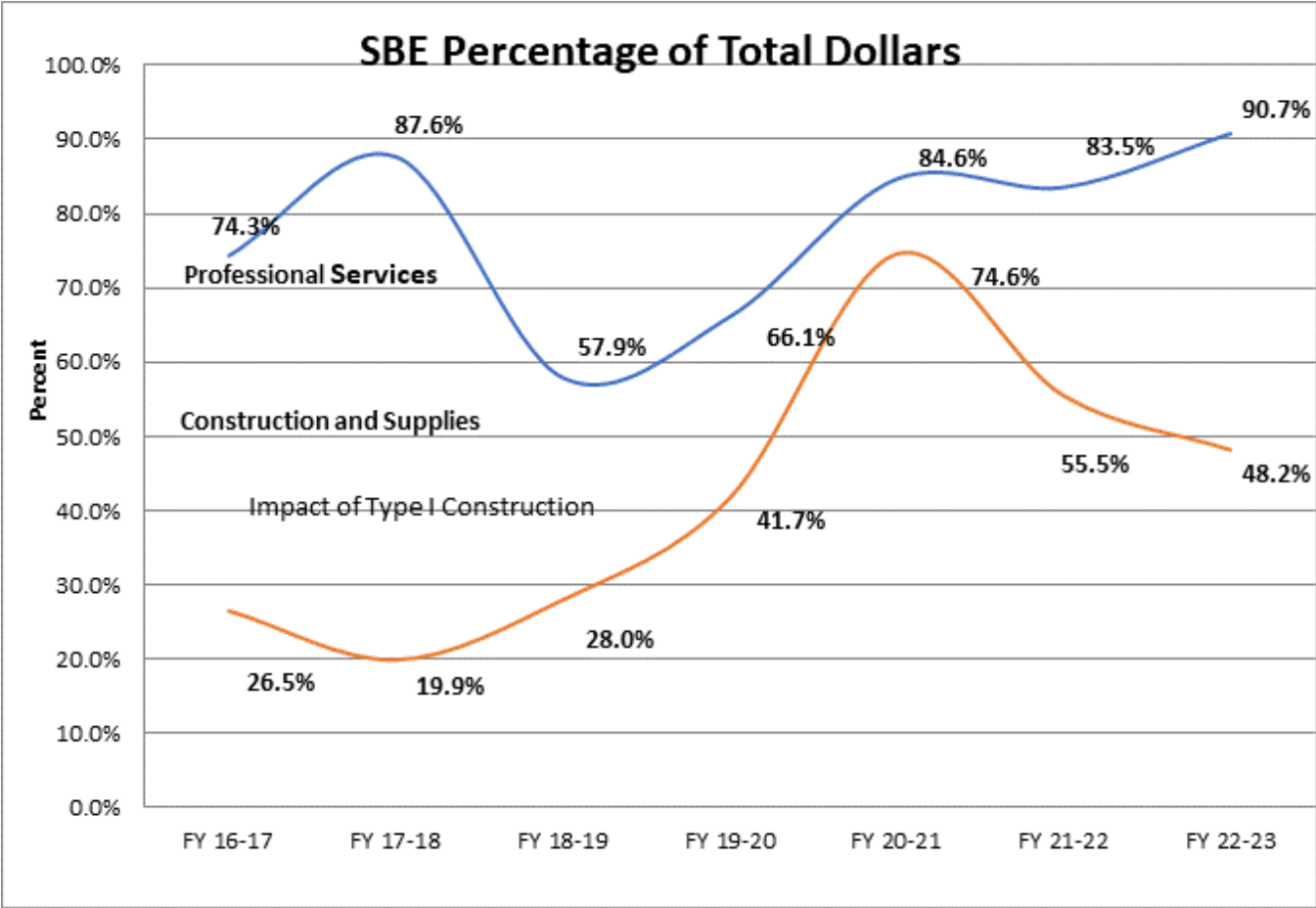
Twelve Months Activity
(FY 22-23)

Summary by Work Type

FY 22-23 Summary	Total Dollars (Millions)	SBE Dollars (Millions)	SBE % of Total
Professional Services	\$8.0	\$7.2	90.7%
Construction and Supplies	\$153.5	\$74.0	48.2%
Total	\$161.5	\$81.2	50.3%

OCII SBE Performance

Annual SBE Percentages for FY 16-17 through FY 22-23



Awards and Commitments by Minority and Gender Status

Twelve Months Activity
(FY 22-23)

FY 22-23 Summary	MBE (Millions)	WMBE (Millions)	WBE (Millions)	Total M/WBE (Millions)	MBE %	WMBE%	WBE%	TOTAL M/WBE%
Professional Services	\$2.0	\$1.8	\$2.8	\$6.6	24.4%	22.1%	35.4%	81.9%
Construction and Supplies	\$51.2	\$2.4	\$2.2	\$55.8	33.3%	1.6%	1.4%	36.3%
Total	\$53.1	\$4.2	\$5.0	\$62.4	32.9%	2.6%	3.1%	38.6%

Outreach

- Direct Notifications to SBEs/LBEs/MBEs/WBEs
- Advertisements in general and SBE-focused media
- Postings on OCII and the City's City Partner Procurement websites
- Pre-bid or pre-proposal meetings with developers and contractors
- CMD Certification & Contractor Development Program referrals
- On-going dialogue:
 - National Association of Minority Contractors
 - Clark Construction Strategic Partnership Program
 - Bayview Renaissance Entrepreneur Center
 - Contractor Assistance Program (CAP) Tyche Business Solutions

Workforce Program

Program Overview

- Good faith effort to employ San Francisco residents to perform 50% of total work hours on a contract-by-contract basis
- First Consideration given to residents of Project Areas
- CityBuild administers OCII's workforce program including referral of SF residents and day-to-day compliance
- Compliance measures:
 - Mandatory workforce kick-off meetings with Developers and GCs
 - Prior to start, preconstruction meetings with each subcontractor
 - Worker request forms and referral/hiring process
 - Weekly certified payroll reporting
 - Workforce compliance reports to Developers and Contractors

Construction Workforce Comparison

FY 19-20- FY 22-23

Fiscal Year Comparison	FY 22-23	FY 21-22	FY 20-21	FY 19-20
Local Hours	62,987	60,415	151,817	391,756
Total Hours	274,883	232,761	920,965	2,497,610
SF % of Total Hours	22.9%	26.0%	16.5%	15.7%

-3.1% Decline from FY 21-22

Workforce Development Measures

CityBuild continues to expand their academy to address demand, efforts include:

- Working closely with SFUSD, private industry, and Community Based Organizations for outreach and recruitment
- Completion of CityBuild Academy Cycle 37 and 38, achieving:
 - 77 Graduates with 67 Graduates hired locally (87%)
- Completion of India Basin Cohort 1 and Cohort 2 (Specialized Trainings) in partnership with Recreation and Parks Department, A. Philip Randolph Institute (APRI), the Laborers Training Center and OEWD achieving:
 - 16 Pre-Apprenticeship graduates, 10 Placements (63%)
- Completion of CAPSA Cycles 26 and 27 achieving:
 - 26 administrative graduates and qualified jobseekers within the industry.
- Ongoing commitment to specialized training cohorts outside of the regular CityBuild Academy cycles in an effort to employ targeted populations and fuel local economic recovery.

OCII Architecture and Engineering Trainee Hiring Program

In August 2023, OCII completed the 8th cycle of the OCII Architecture and Engineering Trainee Hiring Program which matches local students with career-training opportunities at Design firms on OCII Projects. The program operates in collaboration with:

- Japanese Community Youth Center
 - Office of Economic and Workforce Development (OEWD),
 - Mayor's Opportunities for All Initiative (OFA).
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- To date the program has created nearly:
 - 79 student-positions across 41 firms, demonstrating a crucial pipeline for SF students seeking careers in design.
 - In 2022 the program achieved 11 placements over 10 firms representing opportunities in architecture, engineering and construction management.

Annual Status Report on Small Business Enterprise & Workforce Programs

Questions/Comments

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- Press *3 to submit your request to speak
- Wait for your line to be unmuted
- You will have 3 minutes to provide a comment

