

COMMISSION ON COMMUNITY INVESTMENT AND INFRASTRUCTURE

RESOLUTION NO. 56-2015

Adopted, September 1, 2015

**CONDITIONALLY AUTHORIZING A FIRST AMENDMENT TO THE
COMMERCIAL RETAIL LEASE FOR THE EAST CAFÉ IN YERBA BUENA
GARDENS WITH GOURMET PROVISIONS, LLC, A DELAWARE LIMITED
LIABILITY COMPANY, DOING BUSINESS AS BOXED FOODS COMPANY, TO
EXTEND THE TERM OF THE LEASE FOR TEN YEARS, WITH ONE FIVE-YEAR
OPTION TO EXTEND; FORMER YERBA BUENA CENTER REDEVELOPMENT
PROJECT AREA**

- WHEREAS, The Redevelopment Agency of the City and County of San Francisco, a public body, (the "Former "Agency") was dissolved on February 1, 2012, pursuant to California Health and Safety Code Sections 34170 *et seq.* (the "Redevelopment Dissolution Law"); and,
- WHEREAS, Under Redevelopment Dissolution Law, the Successor Agency to the Redevelopment Agency of the City and County of San Francisco, (the "Successor Agency") assumed all of the Former Agency's enforceable obligations, including ownership of the Former Agency's real property assets. As a result of these legislative acts the Successor Agency (1) became a separate legal entity, separate from the City and County of San Francisco (the "City"); and (2) owns certain real property commonly known as the Yerba Buena Gardens East Cafe (the "East Cafe"), which is located within the former Yerba Buena Center Redevelopment Project Area D-1 (the "Former YBC Project Area"); and,
- WHEREAS, The Former Agency originally acquired the land on which the West Café is located with federal urban funds from the U.S. Department of Housing and Urban Development ("HUD") provided through a Contract for Loan and Capital Grant dated December 2, 1966 (Contract No. Calif. R-59) and approved by HUD (the "HUD Contract"). Under the HUD Contract, the Former Agency was required to use the federal funds to carry out redevelopment activities in accordance with the Redevelopment Plan for the Former YBC Project Area ("Redevelopment Plan") and the federal standards for urban renewal under Title I of the Housing Act of 1949; and,
- WHEREAS, In 1983, the Former Agency and the City executed, with HUD concurrence, the Yerba Buena Center Redevelopment Project Closeout Agreement ("YBC Closeout Agreement") whereby the Agency agreed to retain the Project Property (as defined in the YBC Closeout Agreement), including the property on which the East Café is located, for disposition, subject to applicable federal law and subject further to restrictions on the use of any proceeds received from the sale or lease of the Project Property (YBC Closeout Agreement, § 1 (b) & (c)). In approving the YBC Closeout Agreement, HUD emphasized that "all future proceeds from the sale or lease of Project Property must be treated as program income under the

CDBG [Community Development Block Grant] program" ("CDBG Program Income"). The Successor Agency thus holds the Project Property for the governmental purposes described in the YBC Closeout Agreement and the CDBG program (See 24 C.F.R. §§ 570.201 (completion of urban renewal projects under Title I of the Housing Act of 1949) and 24 C.F.R. § 570.800 (pre-1996 federal urban renewal regulations continue to apply to completion of urban renewal projects)); and,

WHEREAS, By 1993, the Former Agency had completed the retail space known as the East Café in the Yerba Buena Gardens and initiated the leasing of the space to commercial tenants. Under the YBC Closeout Agreement, the revenue stream from the Project Property, including the West Café, is considered CDBG Program Income and may be used for operation, maintenance (including capital improvements), and security of the Gardens; and,

WHEREAS, Over the years, the Former Agency and now the Successor Agency have deposited East Café revenue, and funds from all Gardens sources, into a restricted, segregated account (the "Separate Account") pursuant to an interlocking set of agreements with the Successor Agency's long-term tenants and other Gardens stakeholders. These long-term agreements (ranging from 78 to 90 years) require the Former Agency to operate, maintain, and program the open space, and fund cultural operations at the Gardens. Additionally, these governing documents define and restrict expenditures from the Separate Account according to a distinct order of priority (first, to fund Gardens maintenance, operations, security, and activation of the open space, and second, to fund cultural operations in Gardens, and so on). See (1) Central Block 2 Entertainment and Retail Lease dated May 9, 1997 between the Successor Agency and Yerba Buena Entertainment Center LLC, (2) Yerba Buena Gardens Amended and Restated Construction, Operation and Reciprocal Easement Agreement and Agreement Creating Liens dated March 31, 1998 between the Successor Agency and YBG Associates LLC, and (3) Central Block 1 Retail Lease dated March 31, 1998 between the Successor Agency and CB-1 Entertainment Partners LP; and,

WHEREAS, On January 17, 2006, the former Agency entered into a 10-year Commercial Retail Lease for the East Café with Gourmet Provisions, LLC, a Delaware limited liability company, doing business as Boxed Foods Company ("Boxed Foods"), lessee, (the "Original Lease"), which defines the East Café as the "Premises"; and,

WHEREAS, Section 2.2 of the Original Lease provides that the Successor Agency and Boxed Foods may agree to extend the term and modify any other provisions of the Lease before June 1, 2016. Further, this section requires Boxed Foods to notify the Successor Agency in writing of Boxed Foods' desire to extend the term of the lease. Accordingly, on September 2, 2014, the Successor Agency received Boxed Foods' written notification of its wish to extend the term of the Original Lease; and,

WHEREAS, The Successor Agency and Boxed Foods have negotiated the terms of a First Amendment to the Commercial Retail Lease (the “First Amendment”) Together, the Original Lease and the First Amendment comprise the “Lease.”; and,

WHEREAS, The key terms of the First Amendment include (i) extending the term of the Lease for one ten-year term from June 1, 2016 to May 31, 2026, with an option for one additional five-year period, to May 31, 2031, (ii) increasing rental payments based on fair market rental value (described below), (iii) providing a rent adjustment in the first lease year to reflect Boxed Foods’ \$75,000 investment in tenant improvements, (iv) increasing existing fees for landscaping and security services, (v) updating the Successor Agency’s insurance and indemnification provisions, (vi) clarifying permitted uses and minimum operating days/hours, and (vii) other minor amendments to the Lease; and,

WHEREAS, The Lease rental payments negotiated in the First Amendment represent fair market rental value and will ensure that the Successor Agency is realizing the “highest and best use” for its property. To determine the highest and best use, the Successor Agency retained AECOM, a San Francisco real estate economics firm (“AECOM”), to undertake a retail leasing market study and recommend lease terms based on market data. AECOM evaluated market conditions for retail spaces in the Yerba Buena, South of Market, Financial District, and Market Street areas as well as in the San Francisco market as a whole. After reviewing 20 comparable leases and interviewing brokers active in the Yerba Buena area, AECOM found that:

- i. The average asking rent for a ground floor lease in the Yerba Buena area is approximately \$58 per square foot per year;
- ii. The asking rents for spaces in the best Yerba Buena locations—street-level with the highest foot traffic—are as high as \$80 per square foot per year, as opposed to rents for the most challenging locations on the second or third levels with low foot traffic that are as low as \$30 per square foot per year;
- iii. The rent differential between spaces in desirable locations and those in the more challenging locations can be up to 50 percent; and,
- iv. The East Café is in a less desirable second floor location, which negatively affects the market rent for the space.

Given these conditions, AECOM concluded that the current (2015) rent for the East Café (\$42 per square foot per year) is within market range, based on comparable existing retail leases for the area and the characteristics of the space. AECOM recommended a renewal rent in 2016 that is a three percent increase over the 2015 rent, subject to the requirements in Article 3.1 (a) of the Lease; and,

WHEREAS, AECOM also recommended the following terms regarding the length of the lease term and requirements for tenant improvements:

- i. One ten-year term and one five-year renewal option. While industry standard renewal terms can be 5 or 10 years depending on a large number of factors, AECOM made its recommendation due to the historic difficulty in finding a suitable, long term tenant for the East Café; the overall challenges associated with the location, access, and visibility of the space; the demonstrated commitment and track record of the Tenant; and the investment in tenant improvements currently planned by the Tenant; and,
- ii. A minimum expenditure on tenant improvements by the Tenant and in recognition of the expenditure, a first year rent adjustment equivalent to four months free rent amortized over 12 months; and,

WHEREAS, The Redevelopment Dissolution Law requires the Successor Agency to dispose of its real property assets under a Long-Range Property Management Plan (“PMP”) (California Health and Safety Code, Section 34191.5). The Successor Agency submitted its PMP to the State of California Department of Finance (“DOF”) in November 2013 and included the East Café property as part of the Yerba Buena Gardens section of the PMP that proposes a transfer of Yerba Buena Gardens (“Gardens”) to the City for a governmental purpose. DOF must approve the Successor Agency’s PMP before the East Café, as a component of Yerba Buena Gardens, can be transferred to the City. At this time, DOF is reviewing the Successor Agency’s PMP; and,

WHEREAS, Pending the approval of the PMP and subsequent transfer of the East Café to the City, the Successor Agency has a continuing obligation to preserve the assets of the Former Agency and appropriately manage the East Café. The Lease for the East Café will expire on February 29, 2016, prior to the transfer to the City. As a function of prudent asset management, the Successor Agency is proposing the First Amendment to the Lease to continue East Café operations, avoid a potential vacancy of the space, and ensure uninterrupted Lease rental payments to the Successor Agency and to the City after the transfer; and,

WHEREAS, Upon DOF’s approval of the PMP, the Successor Agency will assign the Lease to the City, which has reviewed and recommended, through its Director of its Real Estate Division, the approval of the First Amendment, because it will (1) provide the City with a stable asset upon transfer, (2) allow the Tenant to amortize future Tenant Improvements, and (3) secure the continuing restricted revenue stream from rent and other fees to be used for the operation, maintenance (including capital improvements), and security of the Gardens; and,

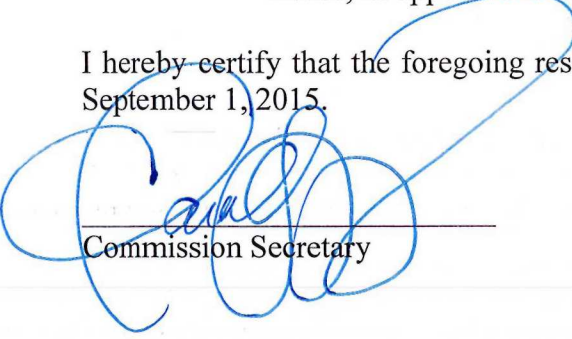
WHEREAS, Staff recommends conditional authorization of the First Amendment to the Lease; and,

WHEREAS, The First Amendment to the Lease is categorically exempt from the California Environmental Quality Act (“CEQA”) Guidelines § 15301, Existing Facilities, which permit leasing of a public structure or facility involving negligible or no expansion of use. Since the East Café is an existing facility and the proposed First

Amendment will have no expansion of the use, the First Amendment is exempt from CEQA; now, therefore, be it

RESOLVED, That the Executive Director of the Successor Agency is conditionally authorized, subject to review and approval of the Oversight Board and DOF, to execute the First Amendment to the Lease with Gourmet Provisions, LLC, a Delaware limited liability company, doing business as Boxed Foods Company, in substantially the form of the First Amendment attached to the Commission memorandum accompanying this Resolution, to extend the term of the Lease for ten years, with one five-year option to extend, and to make other minor modifications to the Lease, as approved to form by the General Counsel to the Successor Agency.

I hereby certify that the foregoing resolution was adopted by the Commission at its meeting of September 1, 2015.



Commission Secretary