

RESOLUTION NO. 127-2006

Adopted September 19, 2006

AUTHORIZING A LETTER AGREEMENT WITH THE MAYOR'S OFFICE OF COMMUNITY DEVELOPMENT, IN AN AMOUNT NOT TO EXCEED \$676,869, FROM OCTOBER 1, 2006 TO JUNE 30, 2007 FOR ADMINISTRATIVE COSTS AND BUSINESS DEVELOPMENT CONTRACTS WITH (1) THE SOUTH OF MARKET FOUNDATION, A CALIFORNIA NONPROFIT PUBLIC BENEFIT CORPORATION, DBA: URBAN SOLUTIONS (WESTERN ADDITION A-2 AND SOUTH OF MARKET REDEVELOPMENT PROJECT AREAS), AND (2) THE RENAISSANCE ENTREPRENEURSHIP CENTER, A CALIFORNIA NONPROFIT PUBLIC BENEFIT CORPORATION, AND ITS BAYVIEW BUSINESS RESOURCE CENTER AND SMALL BUSINESS TECHNOLOGY CENTER (SOUTH OF MARKET, YERBA BUENA CENTER, INDIA BASIN AND BAYVIEW INDUSTRIAL TRIANGLE REDEVELOPMENT PROJECT AREAS)

BASIS FOR RESOLUTION

1. For approximately ten years, the Redevelopment Agency of the City and County of San Francisco ("Agency") contracted with two community-based organizations ("CBOs") to provide technical business assistance and loan packaging services to redevelopment project area ("Project Area") businesses, and businesses that serve low and moderate-income Project Area residents, and with one CBO to provide entrepreneurial training services to low and moderate-income residents, especially participants in the CalWORKs and County Adult Assistance Programs (collectively referred to as the "CBO Services").
2. On February 22, 1999, Mayor Willie L. Brown, Jr. wrote to the Agency Commission requesting the Agency to support the Administration's efforts to allow the Agency to focus its resources on the Agency's mission of alleviating physical and economic blight and to utilize, where possible, other agencies and City departments.
3. The Mayor's Office of Community Development ("MOCD") has specific expertise in such services, and the transfer of administration of the CBO contracts to MOCD is in keeping with the Mayor's request.
4. On June 27, 2000 and July 8, 2003, the Agency Commission approved two separate three-year Letter Agreements ("Agreement") with MOCD to enter into and administer business development contracts with the South of Market Foundation, a California nonprofit public benefit corporation, dba: Urban Solutions, and the Renaissance Entrepreneurship Center, a California nonprofit public benefit corporation.
5. The July 8, 2003 Letter Agreement with MOCD expired on June 30, 2006. On June 20, 2006, the Agency Commission authorized a three-month extension from June 30,


2006 to September 30, 2006 and increased the contract amount by \$218,535. The Agency authorized such extension to enable the various project area committees (PACs) and citizens advisory committees (CACs) to complete their review of the scope of work of these two CBOs for Fiscal Year (FY) 2006-07 and allow the CBOs to continue providing services. The various PACs and CACs have completed their review and recommend the Agency provide additional funding for the remainder of FY 2006-2007 (October 1, 2006 to June 30, 2007).

6. MOCD has requested a new Letter Agreement with a term that begins on October 1, 2006 and through June 30, 2007, which authorizes a maximum amount payable to MOCD of \$676,869.
7. Tax increment revenues from the South of Market Redevelopment Project Area will be utilized to fund the CBO Services to be provided in the South of Market and Yerba Buena Center Redevelopment Project Areas and use of such funds for CBO Services in the Yerba Buena Center Redevelopment Project Area will benefit the South of Market Redevelopment Project Area, since the enhanced economic development opportunities promoted by the CBO Services to low- income and moderate-income persons and businesses in the Yerba Buena Center Redevelopment Project Area are expected to have a synergistic and beneficial impact on the South of Market Redevelopment Project Area.
8. In addition, the Agency will utilize revenues from other sources for CBO Services to be provided by the Renaissance Entrepreneurship Center through its Bayview Business Resource Center and Small Business Technology Center and also to promote enhanced business development and employment opportunities within the Western Addition Redevelopment Project Area A-2.
9. The approval and implementation of the proposed Letter Agreement will provide funds for economic development activities that are not anticipated to result in any potentially significant physical impacts on the environment, and are therefore excluded from definition of a project that is subject to the California Environmental Quality Act.

RESOLUTION

ACCORDINGLY, IT IS RESOLVED by the Redevelopment Agency of the City and County of San Francisco that the Executive Director is authorized to enter into a Letter Agreement with the Mayor's Office of Community Development, in an amount not to exceed \$676,869, from October 1, 2006 to June 30, 2007 for administrative costs and services to be provided through contracts with the South of Market Foundation, dba: Urban Solutions and the Renaissance Entrepreneurship Center, each a California nonprofit public benefit corporation, substantially in the form lodged with the Agency General Counsel.

APPROVED AS TO FORM:



James B. Morales
Agency General Counsel

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