

RESOLUTION NO. 81-2006

Adopted June 20, 2006

AUTHORIZING A FOURTH AMENDMENT TO THE BUSINESS DEVELOPMENT LETTER AGREEMENT WITH THE MAYOR'S OFFICE OF COMMUNITY DEVELOPMENT TO EXTEND THE CONTRACT PERIOD FROM JUNE 30, 2006 TO SEPTEMBER 30, 2006 AND TO INCREASE THE MAXIMUM PAYABLE AMOUNT BY \$218,535, FOR AN AGGREGATE CONTRACT AMOUNT NOT TO EXCEED \$2,917,355, SUBJECT TO APPROPRIATION OF FUNDS, FOR ADMINISTRATIVE COSTS AND BUSINESS DEVELOPMENT CONTRACTS WITH SOUTH OF MARKET FOUNDATION DBA: URBAN SOLUTIONS (WESTERN ADDITION A-2 AND SOUTH OF MARKET REDEVELOPMENT PROJECT AREAS) AND RENAISSANCE ENTREPRENEURSHIP CENTER (ALL REDEVELOPMENT PROJECT AREAS)

BASIS FOR RESOLUTION

1. On July 8, 2003, the Commission authorized a Business Development Letter Agreement with MOCD to provide operations support for South of Market Foundation dba: Urban Solutions and Renaissance Entrepreneurial Center (Renaissance) to provide outreach and technical assistance for small businesses in redevelopment project and survey areas. The Business Development Letter Agreement with MOCD was for a period of three years, in an amount not to exceed \$628,233 for Fiscal Year 2003-04, plus 3 percent cost of living increases for Fiscal Years 2004-05 and 2005-06, subject to the appropriation of funds, for an aggregate amount not to exceed \$1,941,806.
2. On February 3, 2004, the Commission authorized a First Amendment to the Business Development Letter Agreement with MOCD to increase the maximum amount payable by \$489,426, including a carry-over of \$442,926 for the Sixth on Sixth Program, plus an additional \$30,000 for Urban Solutions and \$16,500 for MOCD to assist in the administration of the Six on Sixth Program and with the contract with Urban Solutions.
3. On October 5, 2004, the Commission authorized a Second Amendment to the Business Development Letter Agreement with MOCD to increase the maximum amount payable by \$77,588 for design assistance as part of the Sixth on Sixth Program, including \$3,694 in administrative fees for MOCD, through the reallocation of Program funds.
4. On September 20, 2005, the Commission authorized a Third Amendment to the Business Letter Agreement with MOCD to increase the maximum amount by \$190,000 for design assistance as part of the Six on Sixth Program through the

reallocation of existing program funds, for an aggregate amount not to exceed \$2,698,820 through June 30, 2006.

5. The current contract with MOCD will expire on June 30, 2006. A three-month contract extension from June 30, 2006 to September 30, 2006 and an increase in contract amount of \$218,535 are needed in order to allow sufficient time for the various project area committees and community advisory committees to review the FY 2006-07 scope of work for Urban Solutions and Renaissance and allow them to continue providing services to the businesses in the various project areas.

RESOLUTION

ACCORDINGLY, IT IS RESOLVED by the Redevelopment Agency of the City and County of San Francisco that the Executive Director is authorized to execute a Fourth Amendment to the Business Development Letter Agreement with the Mayor's Office of Community Development to increase the maximum amount payable by \$218,535, subject to appropriation of funds, for an aggregate amount not to exceed \$2,917,535 through September 30, 2006, for administrative costs and business development contracts with South of Market Foundation dba: Urban Solutions (Western Addition A-2, and South of Market Redevelopment Project Areas) and Renaissance Entrepreneurship Center (All Redevelopment Project Areas), substantially in the form lodged with the Agency General Counsel.

APPROVED AS TO FORM:



for
James B. Morales
Agency General Counsel