

RESOLUTION NO. 95-2003

Adopted July 8, 2003

AUTHORIZING A LETTER AGREEMENT WITH THE MAYOR'S OFFICE OF COMMUNITY DEVELOPMENT FOR A PERIOD OF THREE YEARS IN THE AMOUNT OF \$628,233 FOR FY 2003-04, \$647,080 FOR FY 2004-05 AND \$666,493 FOR FY 2005-06, SUBJECT TO APPROPRIATION OF FUNDS, FOR AN AGGREGATE AMOUNT NOT TO EXCEED \$1,941,806 FOR ADMINISTRATIVE COSTS AND BUSINESS DEVELOPMENT CONTRACTS WITH SOUTH OF MARKET FOUNDATION AKA URBAN SOLUTIONS (ALL REDEVELOPMENT PROJECT AND SURVEY AREAS) AND SAN FRANCISCO RENAISSANCE (ALL REDEVELOPMENT PROJECT AREAS AND BAYVIEW HUNTERS POINT SURVEY AREA)

BASIS FOR RESOLUTION

1. For approximately ten years, the Redevelopment Agency of the City and County of San Francisco (the "Agency") contracted with two community-based organizations ("CBOs") to provide technical business assistance and loan packaging services to Project Area businesses, and businesses that serve low and moderate income Project Area residents, to provide entrepreneurial training services to low and moderate income residents, especially recipients of Aid to Families with Dependent Children, Temporary Assistance to Needy Families and General Assistance, and small business incubator services.
2. In February, 1999, Mayor Willie L. Brown, Jr. requested the Agency focus its resources on the Agency's mission of alleviating physical and economic blight and, therefore, to utilize, where possible, other agencies and City departments.
3. The Mayor's Office of Community Development ("MOCD") has targeted funds for small business assistance and loan packaging services and has agreements with the same organizations to provide such services. Staff recommended that the administration of the CBO contracts be transferred to MOCD consistent with the Mayor's request.
4. On June 27, 2000, the Commission approved a three year Letter Agreement ("Agreement") with MOCD to enter into and administer business development contracts with South of Market Foundation dba Urban Solutions and San Francisco Renaissance to provide small business assistance and loan packaging.
5. In order to meet the Agency's current and anticipated program activity needs, the Agency staff and CBOs agree that it is necessary to do long term planning to successfully carry out their services.

6. Therefore, the Agency staff recommends an Agreement with MOCD for a three year period, in an amount not to exceed \$628,233 for FY 2003-04, plus 3% cost of living increases for fiscal years 2004-05 and 2005-06, to enter into and administer business development contracts with South of Market Foundation dba Urban Solutions in the amount of \$329,422 (All Redevelopment Project and Survey Areas) and San Francisco Renaissance in the amount of \$268,895 (All Redevelopment Project Areas and Bayview Hunters Point Survey Area). MOCD will receive an administrative fee in the amount of \$29,916, plus 3% cost of living increases for FY 2004-05 and FY 2005-06. The expenditure of funds under the Letter Agreement is subject to approval by the Board of Supervisors of the Agency's fiscal year budget for each contract year and the satisfactory performance by MOCD and the CBOs.

RESOLUTION

ACCORDINGLY, IT IS RESOLVED by the Redevelopment Agency of the City and County of San Francisco that the Executive Director is authorized to enter into a three year Letter Agreement with the Mayor's Office of Community Development for administrative costs and business development contracts with South of Market Foundation dba Urban Solutions and San Francisco Renaissance in an amount not to exceed \$1,941,806 in the amounts of \$628,233 for FY 2003-04, \$647,080 for FY 2004-05 and \$666,493 for FY 2005-06, subject to appropriation of funds, substantially in the form lodged with the Agency General Counsel.

APPROVED AS TO FORM:



Bertha A. Ontiveros
Agency General Counsel