

Mission Creek Pavilion Café and Recreational Concession RFP

Mission Bay Citizens Advisory Committee
December 2024

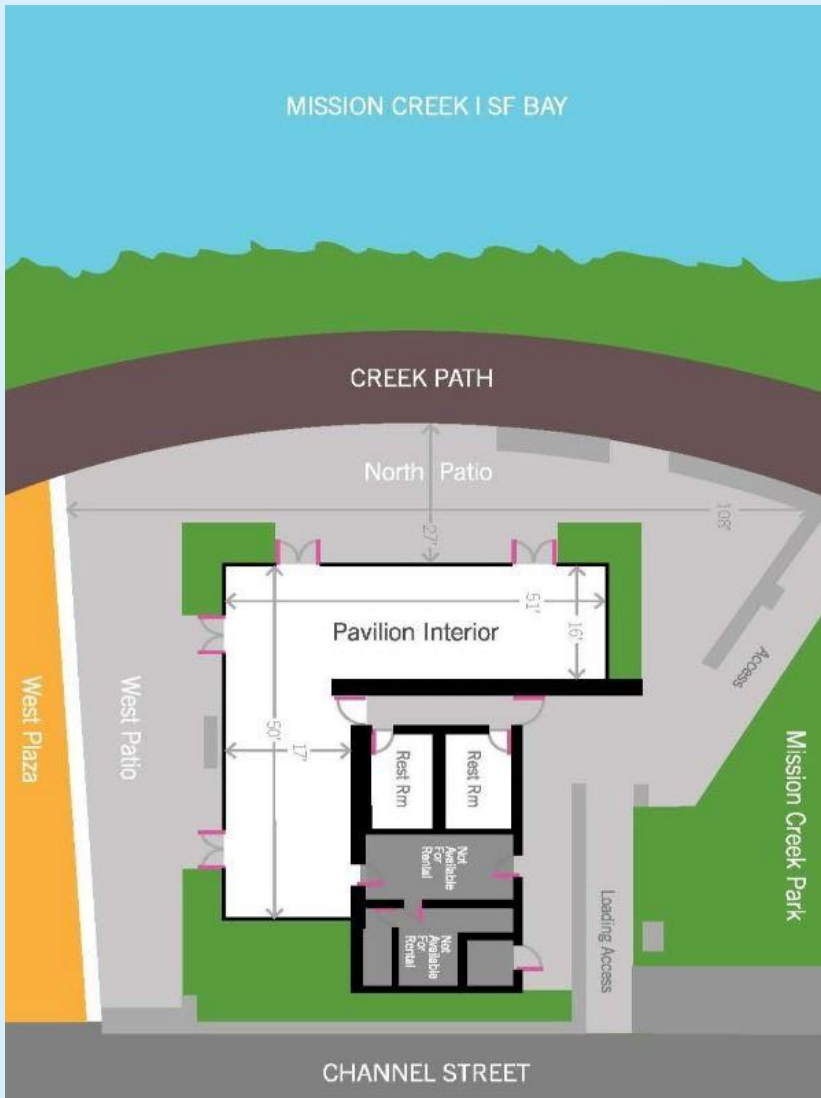


Goals of the Request For Proposals (RFP)

1. Select an operator to offer food or recreational concession that invites public use of the pavilion and Mission Creek Park
2. Operate and maintain the premise to the highest standards



The Premises



- 1,000 square foot modern facility
- 3,500 square feet of outdoor seating
- Contains adjacent storage areas, public restroom and trash enclosure area

The Premises



RFP Process

Winter/Spring 2025

- RFP Released
- Pre-bid meeting
- Site visits for prospective bidder to see the space



Request for Proposals Process

Spring/Summer 2025

- Proposals due April-May 2025
- Selection panel will be chosen by the Department and will prioritize panelists with experience in café and/or recreation operations
- Proposals will be scored based on criteria set forth in RFP
- Department may request additional information from respondents during selection process
- Conversations between the Department and Respondents are limited. We cannot have one-on-one conversations to keep the process transparent



Minimum Qualifications

- 3 years of management experience for the proposed concession
- Sufficient financial capacity to undertake this opportunity



Proposals Scoring

- Tentative Evaluation Criteria
 - Experience and Qualifications
 - Operations Plan
 - Business Plan and Financial Projections
 - Proposed Financial Terms
 - Project Feasibility



Thank you!



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